

Engineering Firm Finds Success Managing Global Currency and Remote Time Tracking with BQE CORE

When engineering firms don't have the proper software for time tracking, project management, and reporting, remote work can quickly turn into a nightmare. Employees that cannot instantly record their time often forget the details later which can result in billing inaccuracies and lost revenue.

Globex Corporation works with international teams that require customized reporting and precise remote time tracking. Their use of spreadsheets was too time-consuming, and QuickBooks just didn't have the features they needed to make their workflow any easier.

After unsuccessfully using multiple platforms, they finally landed on one that was designed specifically for the architectural and engineering industry- BQE CORE.

About Globex Corporation

Globex Corporation is an international consulting firm that supplies turnkey electrical, mechanical, and structural engineering solutions for heavy industry clients worldwide. Since 1980, their team of engineers has specialized in installation, testing, diagnostic inspection, precision-controlled cranes, and more.

Globex provides detailed reports and invoices for their team and clients and the last thing the firm needed was to be slowed down through different project management platforms that couldn't keep up with their needs.

Not all Project Management Platforms are Created Equal

Globex began with basic QuickBooks to handle their day-to-day reporting, time tracking, and invoicing but quickly realized they needed a more intuitive platform to aid in managing their projects. Unfortunately, that next platform turned out to be a nightmare.



Globex Corporation

Located In: Canfield, OH

Founded In: 1981

Number of Employees: Over 20

BQE Customer Since: 2021

Notable Projects: Slag Granulation Plant- The subject of this project is construction of plant for blast furnace slag granulation.



After trying multiple platforms without much success, they finally landed on one that was designed specifically for their engineering industry- BQE CORE.

Not all Project Management Platforms are Created Equal (cont.)

Globex required each report to have unique customization, however, this new platform could never produce the exact customizations they wanted. Rather than making reporting easier, this platform left the firm scrambling to manually fix flawed reports.

Their next solution? Try the platform's upgrade. However, after spending thousands of dollars on the upgrade, they experienced even worse results and knew they had to find something better if they wanted to keep their projects streamlined and profitable.

Globex needed a powerful, yet easy-to-use platform created specifically for their industry that could handle all their customization needs on one dashboard.

Software Created for Engineers by Engineers

After researching 10-20 different companies, Globex selected BQE CORE.

CORE stood out from the competition based on the glowing reviews from fellow engineering firms that finally discovered a platform designed just for their specific needs. These refreshing reviews gave Globex hope that their search was finally over.

Once Globex began using CORE, they could produce the in-depth customized reports they needed in only 2 days. Best of all? CORE handled this for them.

Time Tracking Designed for a Remote World

Another big win for the firm? Remote time tracking. Globex previously used Deltek Vision for time and billing and an entirely different platform for accounting. The team worked remotely and found it difficult to connect with Vision to enter their time and project details. Timesheets had to be done manually, sometimes days or weeks later, which meant hours were not always accurately entered. Vision proved to be too archaic for their fast-moving firm.

They considered making the switch to Deltek Vantage Point, but the tool was incredibly expensive and just didn't have all the features they required.

Globex needed a remote-friendly platform that was compatible with operating systems on Android and Apple. Now that they have CORE, it's easy for the remote team to log in live on their cellphones and input their time for the day. For the first time, keeping track of hours and work production is a breeze.



After years of struggling with other platforms, once Globex began using CORE, they were able to produce the in-depth customized reports they needed in only 2 days.

Sign Up for a Demo of BQE's CORE to Start Gaining More Hours in Your Day

Request Demo



Now with CORE, it was simple for the team, no matter where they were located, to log in live on their cellphones or tablets and track their time for the day.

Managing Global Currency

Globex works with international teams, so they needed a tool that could easily integrate their international currencies.

Before CORE, the accounting team had to manually configure the currency differences which added a lot of unnecessary time and frustration.

Now, they can easily set up the different international tax structures and they're ready to go. No math required.

This saves Globex hours of much-needed time and gives them the confidence to know that each output is correct.

A Smooth Onboarding

BQE's customer service was one of the deciding factors for Globex. The transition to CORE was a smooth experience with everything promptly organized from the very beginning- no delays or confusion.

The last thing engineers want to spend their time on is learning a brand-new tool, but BQE's training team made onboarding easy. BQE answered all Globex's questions plus they allowed the team to speak with different technical staff throughout onboarding.

Organization is key for Globex, so it was important to have a project management system setup that could match their organization level.

Once the sale was complete, BQE created a highly organized schedule to move forward, making Globex's onboarding quick and simple. Globex was impressed with the entire process from the very first phone call to using the software.

Manage Your Firm with Software Designed Just for You

BQE CORE gives engineering firms a powerful platform that supplies superior time and billing, project management, accounting, and more right at your fingertips.

Our founders ran successful A&E firms, so we understand what your firm is looking for in a robust all-in-one platform. Our intuitive software supplies actionable insights at every level and project stage that help drive better decisions while being easy to use.

Try a free demo today to see how BQE CORE can give your firm customized reporting, time tracking, and overall project management to improve profitability.



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