



GCG Associates Consolidates their Work and Increases Security with BQE CORE's Cloud-Based Platform

Previous processes: BillQuick, Wind2 Software, Deltek

GCG Associates experienced immense growth in just a few years, and with a large quantity of projects, the team needed a user-friendly platform to complement the firm's progress while also keeping their important files protected.

During that period of growth, the team witnessed an increase in projects and staffing and needed to find a new way to manage their growing workload.

About GCG Associates

GCG Associates is a multidisciplinary engineering firm headquartered in Wilmington, Massachusetts. The skilled staff works on civil, structural, sanitary, and environmental engineering projects for both municipal and private clients, and prides itself on combining its diverse talents to deliver exemplary outcomes.

Finding a Platform Tailored Just for Them

Before BQE CORE, GCG Associates used Wind2 Software and Deltek but found neither of these gave them the user-friendly all-in-one platform they required. They next tried BQE's legacy software, BillQuick. GCG Associates quickly became a loyal customer and remained with the software for the next 8 years. While they were pleased with BillQuick, their growth spurt toward the end of those years meant they needed a platform that was more tailored to the intricacies of their projects. With BillQuick, half of the employees were working on BillQuick Desktop while the other half used BillQuick online. They wanted a product that could give them the user-friendly software BillQuick delivered, but in a more real-time, all-in-one model.



GCG Associates

Located In: Wilmington, MA

Founded In: 2002

Number of Employees: 6-20

BQE Customer Since: 2017

Notable Projects: GCG Associated designed improvements for several of Boston Housing Authorities in 2008. After the great quality of work, GCG was asked to design improvements on Authority wide Boston Housing Authority sites in 2011.



CORE is a great product, and the customer service gets five stars.

Finding a Platform Tailored Just for Them (cont.)

BQE provided an easy solution with their next level product, BQE CORE. This allowed GCG Associates to consolidate their work in one cloud system with new and improved tools perfect for their growing projects while also providing a system that allowed all team members to work together, no matter the device or location.

Transferring Years of Data

The changeover from BillQuick to BQE CORE was easy, mainly because of BQE's implementation services.

"The transition to [BQE] CORE from BillQuick was very smooth. BQE was especially helpful in the process, and even older projects from another software (Wind2/Deltek) transferred over very well." said Michael Carter, President of GCG Associates.

Like GCG Associates, most firms have years of data and if that data gets lost in the switch to a new firm management system, it can be a huge problem.

BQE CORE ensures this never happens.

BQE CORE's data system migration moved all GCG Associates' data seamlessly into the platform. This meant no data was lost and the firm didn't have to spend hours, or days, manually migrating data into a new platform. Even data that was saved manually in Excel files was easily transferred into BQE CORE.

BQE's experience migrating hundreds of customers from various software products to BQE CORE helped make the process with GCG Associates easy. BQE's team took the data from GCG Associate's current database and mapped it to the BQE CORE database. The implementation team then worked with the firm to complete the data transfer before training.

All-in-One Dashboard

Once GCG Associates' data was fully transferred over and the team learned the new software with special training, they quickly adapted to BQE CORE's user-friendly process. The team loved working on one intuitive system that had all the tools they needed for invoicing, time and expense tracking, reporting and analytics, and project management. They can now send invoices, manage their projects, track their time and expenses, and perform many other essential tasks from any device.



The transition to CORE from BillQuick was very smooth.

Sign Up for a Demo of BQE's CORE to Start Gaining More Hours in Your Day

Request Demo



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All-in-One Dashboard (cont.)

BQE CORE's centralized system saved GCG Associates momentous time. Carter estimates that in the invoicing process alone, they've reduced their workload by 10%. He also notes that BQE CORE's feature for requesting paid time off is particularly helpful, as his team previously used a separate program for this specific task.

The convenient and accessible all-in-one dashboard lets them manage teams, budgets, tasks, time, costs, and schedules in one location.

Thanks to BQE CORE's cloud platform, everyone on the team has real-time data that's accessible from anywhere. GCG Associates no longer must worry about updating their desktop solution or maintaining a server for it.

Enhanced Security

GCG Associates handled a lot of files with data they couldn't risk losing. Seeing other firms hit with security breaches caused the team to worry that one day their data might also be at risk.

Making the switch to BQE CORE put their mind at ease. BQE CORE's cloud servers are fully protected by state-of-the-art controls that ensure no data can be tampered with and all files are secure and safe- never at a risk of being stolen or lost.

BQE CORE's increased convenience and security as well as its reduced cost meant the firm had a heavy weight lifted from their shoulders.

Consolidate Your Work in BQE CORE's All-in-One Firm Management Platform

Now that GCG Associates has the platform they need in BQE CORE, they've never looked back.

Try a free demo today to see how BQE CORE can consolidate your firm's work and provide you with customized reporting, time tracking, easy ePayments, and overall project management to improve profitability.



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