Case Study
GCG ASSOCIATES

ABOUT GCG ASSOCIATES:

GCG Associates is a multidisciplinary engineering firm headquartered in Wilmington, Massachusetts. Its skilled staff works on civil, structural, sanitary, and environmental engineering projects for both municipal and private clients, and prides itself on combining its diverse talents to deliver exemplary outcomes.

> " Core is a great product, and the customer service gets five stars. "
>
> **- MICHAEL CARTER, PRESIDENT, GCG ASSOCIATES**

BACKGROUND

Before they implemented BQE Core, GCG Associates had been a loyal BQE BillQuick customer for 8 years. While they'd been pleased with it, some of their employees were working on BillQuick desktop while others were using BillQuick Online. They wanted to consolidate their work in one cloud system, which is why they decided to move to Core.

SOLUTION

The changeover from BillQuick to Core was easy, particularly because of BQE's implementation services. In the words of President Michael Carter, *"The transition to Core from BillQuick was very smooth. BQE was especially helpful in the process, and even older projects from another software (Wind2/Deltek) transferred over very well."*

GCG Associates has taken quickly to Core's invoicing, time and expense tracking, and project management capabilities. Their staff loves working on one intuitive system, and finds the whole solution convenient and accessible. They can now send invoices, manage their projects, track their time and expenses, and perform many other essential tasks from any device.

BENEFITS

Core's centralized system has saved GCG Associates significant time. Carter estimates that in the invoicing process alone, they've reduced their workload by 10%. He also notes that Core's feature for requesting paid time off is particularly helpful, as his team previously used a separate program for this specific task.

Thanks to Core's cloud platform, everyone on the team has real-time data that's accessible from anywhere. GCG Associates no longer has to worry about updating their desktop solution or maintaining a server for it. Their security burden is also lifted, since Core's cloud servers are protected by BQE's state-of-the-art controls.

With its increased convenience and security and well as its reduced cost, switching to the cloud with Core has been a very wise move for GCG Associates, and they can't wait to see what they'll achieve next.