

# Cutting Down on Documentation: How Verdis Engineering Achieved More with BQE CORE

Civil engineering and construction firms are constantly striving to improve their productivity and efficiency. And if they're using the wrong software or tied into manual processes, this can be time-consuming and error-prone for the firm.

Verdis Engineering faced similar challenges until they adopted a new software solution that revolutionized their time tracking and data entry processes.

Here, Verdis Engineering speaks on how they successfully implemented BQE CORE and the resulting benefits they experienced. From improved accuracy and efficiency to a better bottom line, Verdis' transition to BQE CORE serves as a valuable example of how not just any software, but the right software, can significantly enhance the operations of construction and engineering firms.

### **About Verdis**

Verdis offers a comprehensive suite of civil engineering and construction services to private, commercial, industrial, and government clients. With 16 years of experience in the industry, Verdis has established itself as a reputable government contractor.

Over the course of seven years, they have successfully completed over 200 contracts/task orders for prestigious federal agencies such as the U.S. Navy, Air Force, Corps of Engineers, FAA, Homeland Security, NOAA, GSA, and the National Park Service.

# The Search for a Sophisticated Time Tracking Tool

Before adopting BQE CORE, Verdis struggled with a tedious process of documenting time and descriptions on spreadsheets, which often led to errors and inefficiencies. They knew they needed a better system that could accurately monitor project timelines and budgets, while catering to the needs of both field engineers and office staff.



# **Verdis Engineering**

Located In: Coeur d' Alene, Idaho

Founded In: 2007

#### Number of Employees: <25

**About:** Verdis specializes in industrial, commercial and institutional construction. We have successfully performed on new construction projects as well as remodel and repair work and are recognized as a leader in historic renovation work and historic masonry restoration.

IJ

*Verdis' transition to BQE CORE serves as a valuable example* 

#### Struggling with Tedious Manual Documentation (cont.)

Since their previous process was a combination of manual methods, often hastily thrown together with handwritten notes and spreadsheets, it took up a lot of time not only creating these notes, but then going back through them whenever they needed any numbers or data.

## Switching to BQE CORE

Mike Paul, a civil engineer at Verdis, revealed they were looking for a software solution that could surround the needs of both their field engineers and office staff. The firm tried demos of other software, particularly Deltek, however they never continued past the demo because it felt too clunky and confusing.

They wanted software that would improve their manual process, not make it worse.

That's when they tried a demo of BQE CORE. From the very beginning the software looked and operated just like they had hoped. They knew they'd found the one.

# **Transitioning to the Right Firm Management Software**

The transition to BQE CORE was smooth. Paul doesn't even remember a down time, which was incredibly beneficial for his busy work schedule. They went straight from their previous processes and data to having everything uploaded, stored, and ready to go in BQE CORE.

The transition was so smooth they could begin immediately.

The software quickly met the needs of both field engineers and office staff. The system's versatility allowed employees to enter their time and descriptions efficiently, whether they're using their computers or phones.

#### **Real-Time Monitoring**

By switching to BQE CORE, Verdis was able to cut down on paperwork and tracking of documents, giving employees more time to focus on the actual work at hand. Now, all employees enter their time and project descriptions daily, allowing for real-time monitoring of project progress and time spent.

The best part: everyone prefers using BQE over other methods, with new employees adapting to the system quickly and easily. The learning curve is small, and the efficiency gained is invaluable.

"I know the approximate cost of the software, so I can as an engineer feel compelled to compute cost per day. Overall, the return on investment has been great. The time saved by using the program far exceeds the cost." says Paul.



The transition was so smooth they could begin immediately.

Sign Up for a Demo of BQE's CORE to Start Gaining More Hours in Your Day

**Request Demo** 

Overall, the return on investment has been great. The time saved by using the program far exceeds the cost.

#### **Timecards Submitted on Time**

Verdis has found their favorite part in using BQE CORE- they primarily rely on it for tracking time and task entries. While they don't use all the capacity of BQE, the parts they do use are incredibly beneficial. The team exports information entered into BQE CORE, including time entries and descriptions, and sets it into a separate program for billing.

"Adopting BQE has allowed us to be more efficient in the office and in the field. We have the benefit of tracking exactly how much time we spent on a project up to each hour, and that actually puts us in a good position to estimate how much time a similar project in the future would take, which allows for our bids to be close to reality." says Paul.

The most impressive result they've experienced using BQE CORE is that everyone turns in their timecards on time, leading to more uniformity and descriptions of tasks for services provided by employees and personnel.

This process resulted in a more consistent and cleaner invoice that gets sent to the client, which allows for meticulous documentation of time and tasks spent on each project.

# Easy Search Capacity/Job Entry

Paul's personal favorite BQE CORE feature is the search capacity of a job entry. He can start to type a keyword or even just a partial spelling of the project he's working on, and it automatically suggests the job that it thinks he's looking for.

He also likes the feature that allows him to benefit from a description on a prior task. When he moves ahead to the next week, it brings over suggested tasks that he spent on that project. He often uses this feature because he's doing the same task the following week that he did the week before.

"I would recommend BQE CORE to firms similar in our size, perhaps 35 to 50 employees. And the reason I would recommend it is it allows for a very efficient way to track time, track descriptions, and there's enough versatility to where you can customize it to fit your company while creating descriptions for tasks that you routinely provide." says Paul. Adopting BQE has allowed us to be more efficient in the office and in the field.

Sign Up for a Demo of BQE's CORE to Start Gaining More Hours in Your Day

**Request Demo** 

### **Complete Visibility and Project Forecasting**

With BQE CORE's powerful dashboard, Verdis gained complete visibility into their projects like never before. No longer did they have to wait until the end of the month to review data; BQE CORE provided real-time data every hour of every day.

This allowed Verdis to catch any issues before they became a problem, keeping the firm ahead of the game and delivering projects on time to satisfied customers.

BQE CORE's dashboard also provided better insights through comprehensive financial and operational data. This allowed for a stronger allocation in forecasting of projects, enabling Verdis to pinpoint every area of a project and see where the efficiency needs to be worked on.

The result was improved overall ROI and a better bottom line.

# **BQE CORE for the A/E and Professional Services Industries**

Since switching to BQE CORE, Verdis has been able to use software that is tailored to their specific needs, improving the accuracy and efficiency of their time and data entry processes.

"Partnering with BQE was the right decision for our team. It helped us provide a solution for personnel in the office as well as personnel in the field. And it allowed us to very efficiently track time and track descriptions for a variety of services that we provide." says Paul

With BQE CORE, Verdis can focus on what they do best – delivering exceptional engineering and construction services – without being bogged down by outdated and inefficient documentation methods.

Try a free demo of BQE CORE to start running a more profitable firm.



Partnering with BQE was the right decision for our team. It helped us provide a solution for personnel in the office as well as personnel in the field.

Sign Up for a Demo of BQE's CORE to Start Gaining More Hours in Your Day

**Request Demo**