JAPE Scales Rapidly and Stays Connected as a Remote Team Using BQE CORE

Previous software: ClickUp, Newforma, QuickBooks, Excel

When a firm is overwhelmed, growth can be a challenge.

Javad Ahmad PE Inc (JAPE) deals with complex projects that involve different phases, each one requiring updates in order to progress smoothly and accurately.

Their previous manual process that combined spreadsheets with QuickBooks made daily tasks difficult due to user-error mistakes and lack of integrations. Physical reports with cluttered data made tracking a project's progress cumbersome and frustrating.

If the firm wanted to see increased profitability from their projects, they couldn't continue this time-consuming process. That's when JAPE decided to look for the right tool to empower their team to help them deliver projects on time and on budget with zero errors.

About JAPE

Javad Ahmad PE Inc is a specialty structural engineering firm that focuses on glass structure design, including building facades.

The firm's stellar reputation has led to the creation of over 10,000 diverse projects such as engineering curtain walls, skylights, storefronts, railings, windows, and storm protection systems with a specific focus on high velocity hurricane zones.

Struggling with Manual Processes

When founder Javad Ahmad started his engineering firm in 2020, his team used Excel and QuickBooks to manage their projects. It didn't take long for them to discover this manual process' staggering inefficiency.

JAVAD AHMAD PE, inc

JAPE

Located In: Miami, Florida

Founded In: 2020

Number of Employees: 6-10

BQE Customer Since: 2021

It's really helped us be everywhere when we're working

Struggling with Manual Processes (cont.)

Each team member had to consistently ensure they were working from the most recent file version of Excel and then update and synchronize with other teammates. This was done by emailing the file and uploading it to a shared document for every single edit. Manual time tracking took just as long, and if an amount of time was entered incorrectly, their accounting process was completely thrown off, which resulted in more work and headaches for the accounting team.

JAPE had a team located all over the world, so the firm required a platform that provided immediate access for their remote employees. What they needed was an all-in-one mobile-friendly platform that helped them eliminate time-consuming and error-prone manual processes by easily connecting teams, budgets, and schedules for every project. If they moved to automated software, like BQE CORE, they could seamlessly manage time, to-do lists, and costs from a single dashboard.

The Search for New Software

Their search for all-in-one firm management software was surprisingly quick. Ahmad knew he needed a tool that would help the firm grow rapidly and efficiently with all the features they desired on one platform, so they never had to resort to outside sources again. BQE CORE was the clear winner since it offered all the options they were looking for:

- Time and expense tracking
- Project management
- Billing and invoicing
- Payment processing
- Reporting and analytics
- Accounting
- Mobile access

JAPE's primary need for new software was time and project management and billing and collections. BQE CORE offered these options plus it was designed by A/E founders that understood JAPE's needs, so they were excited to move forward.

Ahmad had experience with BQE through a previous employer. The employer used the legacy software, BQE BillQuick, and found huge success for their firm. When Ahmad was ready to find firm management software for his own firm, he saw BQE CORE was available and quickly tried a demo. He was thrilled to discover BQE CORE provided the back-office automation they needed to help power their intricate projects.

I would highly suggest someone looking at BQE to decide to move forward with it because you are really cutting yourself from the growth of your own business

Sign Up for a Demo of BQE's CORE to Start Gaining More Hours in Your Day

Request Demo

The biggest benefit of working with BQE is being able to work remotely through multiple devices, through iPad, iPhone, computers, and in multiple locations

Remote Capabilities Loved by Employees

A firm could have the best software on the market, but if the employees won't use it due to a complicated system, it's worthless.

JAPE had briefly used point solution software, such as ClickUp and Newforma, alongside their manual processes but both proved to be too strenuous for the team and were quickly abandoned. Ahmad was worried this might be the case with a new automated firm management software. Luckily, BQE CORE's easy-to-use features and A/E friendly design were a hit with everyone in the firm.

The employees loved using BQE CORE. They found the software straightforward, and it allowed them to seamlessly connect teams, budgets, and schedules for projects while accurately tracking time for projects, overhead and time off.

What was especially beloved by the firm was BQE CORE's ease at remotely managing projects and tracking time. BQE CORE was accessible for those that worked in the office and remote on various locations. This meant the team could work in many places throughout the day, without having to log into multiple software. BQE CORE gave them one complete dashboard they could access no matter where they're located.

"The biggest benefit of working with BQE is being able to work remotely through multiple devices, through iPad, iPhone, computers, and in multiple locations, it's really helped us be everywhere when we're working." said Ahmad.

24/7 Customer Support

Before, trying to juggle manual processes and train for individual point solution software was a headache and slowed the team down. This made Ahmad wary of trying any new software, especially one that came with so many features. If the software was difficult to onboard and the firm never had any support, the platform would only slow down their projects and waste time, which was the last thing they needed.

BQE CORE had a support team that helped JAPE from the moment they tried a demo and continued to remain on standby throughout their use of the platform.
"The team at BQE has been great. From the sales team to the customer support, they're always available, easily accessible and they always help us find solutions to our problems." said Ahmad.

Because of the fantastic support team at BQE, onboarding was very simple. BQE's customer support walked them through the easy onboarding process and remained at their side to answer any questions or provide valuable insight into the different features.

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Improved Efficiency in Time and Project Management

BQE CORE helped JAPE become efficient in many different areas. The platform easily integrated with their other tools to cut out hours of manual labor and eliminated mistakes that were costing the firm precious time and money.

BQE CORE's powerful dashboard gave the team complete visibility into their projects like never before. Rather than wait until the end of the month to review data, BQE CORE provided real-time data every hour of every day so JAPE could catch any issues before they became a problem. This kept the firm ahead of the game and allowed them to deliver their projects on time to happy customers.

BQE CORE's dashboard provided better insights through comprehensive financial and operational data which allowed for a stronger allocation in forecasting of projects. Now with BQE CORE they can pinpoint every area of a project and see where the efficiency needs to be worked on, which improves their overall ROI.

"The ROI working with BQE has been great. Our efficiency has improved drastically. We're able to build more efficiently and because of that the software has pretty much paid for itself." said Ahmad.

From manual processes and point solution software to a smooth transition to all-in-one firm management software, BQE CORE gave JAPE the tools they needed to manage their back-office proficiently so they could focus on excelling at their many diverse projects. "Working with BQE has really helped us grow as a company, allowed us to scale rapidly and has really allowed us to basically recover our investment very quickly over time."

Invest in Your Firm to Watch it Grow

Rather than waste time on manual processes and point solution software that caused more problems than achievements for the firm, JAPE knew the only way to see success was to give employees the tools they needed to succeed.

"I would highly suggest someone looking at BQE to decide to move forward with it because you are really cutting yourself from the growth of your own business, by not having software that would help you grow. You must invest in your own business for you to grow." said Ahmad.

BQE CORE is built to help you make better decisions that enable greater efficiency, increase project revenue, and improve project outcomes. Try a free demo today and see why other firms have made the switch to BQE CORE.

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