bqe

Eagle Engineering Group Saves Hours Using BQE CORE to Eliminate Manual Time Tracking and Invoicing

Engineering firms that don't have the right software to handle their daily processes find that simple tasks can suddenly take hours to complete, and projects can end up getting stalled.

Eagle Engineering Group, LLC was paying staff extra to spend valuable hours on clerical work such as manual data entry, time tracking, and producing invoices. However, they found manual processes not only wasted time, but resulted in many costly mistakes.

They knew they needed an automated solution that offered the features they required in one place and included convenient mobile time tracking for faster time entry.

After unsuccessfully using another firm management software, Deltek, they finally landed on one that was designed specifically for the architectural and engineering industry- BQE CORE.

BQE CORE had the features they needed, from time and expense tracking to project management, and invoicing with the added convenience of being able to operate remotely. And best of all? The whole team loved it!

About Eagle Engineering

Eagle Engineering Group LLC is a civil and municipal engineering firm located in Omaha, Nebraska.

Their search for firm management software began during a large acquisition and formation of a new company. This transition required a powerful solution to keep everyone on track and eliminate any potential mistakes. Plus, they needed a way to manage their existing projects without a lot of manual effort.

EAGLE ENGINEERING

Eagle Engineering

Located In: Omaha, Nebraska

Founded In: 1991

Number of Employees: 6-20

BQE Customer Since: 2020

Experience: "Our team has extensive knowledge in all aspects of land development including land planning, rezoning, environmental, geotechnical, surveying and civil design."

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The Search for Engineering Firm Management Software

It took six months for Eagle Engineering to find the best firm management software.

In the beginning, they handled everything manually. Hours and expenses were tediously entered in spreadsheets, then invoices were manually created and sent to clients based upon this manual data entry. Not only was this time consuming, but they also found many erroneous values due to human error.

They next turned to Deltek, but they soon found it failed to meet all the criteria they needed. After the exhausting onboarding process, they tried to stick with the platform but eventually abandoned it due to frustration within their team.

What they were really looking for was firm management software that could help make time tracking and invoicing faster and error-free while also being:

- Easy to use
- Web-based
- Mobile friendly
- Simple to onboard

The last thing they wanted was to bring in another new software that was difficult to onboard and despised by the team.

Easy Onboarding with BQE

Eagle Engineering first spoke with the team at BQE 2-3 years prior, when their frustrations with Deltek began. They were impressed with the award-winning company's many capabilities, so when it was time to move on from Deltek, BQE was the first company they contacted.

BQE CORE's ease of use and fast onboarding were selling points over other platforms and their simple program that didn't require extensive training was perfect after dealing with Deltek. Now the team had software that matched their requirements, provided them with the exact tools they needed, and was easy to onboard.

Eliminating Clerical Errors

The initial difference they saw when using BQE CORE was the real-time budget tracking provided for every project. This limited clerical errors and gave the firm time back in their busy day that was previously spent correcting mistakes or entering the data themselves.

Another bonus? They no longer needed someone to waste hours logging time and expense entries and manually preparing invoices. BQE CORE's streamlined time and expense tracking and automated invoicing produced huge savings for the firm not only in time, but in money as well.

> *When it was time to move on from Deltek, BQE was the first company they contacted.*

Sign Up for a Demo of BQE's CORE to Start Gaining More Hours in Your Day

Request Demo

> *BQE CORE's ease of use and fast onboarding were selling points*

Time Tracking and Invoicing

Before BQE CORE, time and expense tracking was problematic. After implementing BQE CORE, they had access to their favorite feature- the mobile app for time and expense tracking. Now they could record time no matter where they were located while feeling confident each record was accurate and error-free.

Another favorite feature was BQE CORE's invoicing. Before, manual invoicing was complicated and could take days. They had to staff people just to create invoices and then double check to ensure there were no mistakes.

A mistake in invoicing could easily cost them thousands of dollars in lost revenue.

With BQE CORE's invoicing, they felt secure every time. The invoicing feature was simple and straightforward which eliminated the extra hours needed during the manual process. Now, invoices are created quickly and correctly, plus they receive payments on time like never before.

BQE CORE gave the firm everything they needed all in one place: time and expense tracking for each employee, project invoicing, payment accounts receivable, reports for payroll hours/expenses/and PTO.

Growing at Full Speed

The biggest benefit to their transition to BQE CORE was how quickly and easily they could manage all time, expense, and project invoicing in a real-time environment.

"We realized our return on investment (ROI) within about 6 months of using [BQE] CORE. [BQE] CORE has allowed us to focus on growing our business footprint, talk with our clients, and spend time designing our project rather than meticulous time logging time and expense items and preparing invoices." said Gregory Perry, Engineer at Eagle Engineering.

Full Support Every Step of the Way

Project setup was another problem fixed by BQE CORE. Eagle Engineering took advantage of BQE's training sessions led by experienced staff so they could learn insider tips and tricks when it came to their project setup, template rules, and invoicing templates.

Not only were the training sessions helpful, but so was the one-on-one support they received from BQE. When Eagle Engineering had a couple of inquiries on issues, BQE either fully assisted in fixing the problem or provided an easy solution.

We realized our return on investment (ROI) within about 6 months of using CORE.

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Full Support Every Step of the Way (cont.)

They also made it clear they cared about their customers.

"BQE implemented some of our proposed suggestions into the mobile app update which makes us feel like a valued customer." said Perry.

Get Time Back in Your Day with BQE

Once Eagle Engineering began using BQE CORE, they no longer wasted time on manual processes and fixing mistakes. They received hours back in their day to focus on what they loved best- producing brilliant engineering projects.

At BQE, we want all firms to experience the same success story.

BQE's founders ran successful A/E firms — so A/E is in our DNA. BQE is designed to help firms eliminate back-office headaches and replace them with accurate, actionable insights at every level and project stage that help drive better decisions — and with intuitive tools that your employees will want to use.

Try a free demo today to see how BQE CORE can help you save more time and streamline your processes.

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